

October 17, 2007

Richard Johnson  
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Devon, Pa. 19333

David Plechner  
Construction Design Sales Manager  
C.M. Jones, Inc.  
960 Swedesford Road  
Exton, PA. 19341

Dear David,

I know that it has taken awhile to write this glowing letter about you and the work performed under your supervision by C M. Jones Inc. but as you know it takes time for a landscaping to come into its own.

You did an incredible job, from helping me cut about [REDACTED] from the project to get it to my budget threshold, to promptly replacing a few plants that did not make the move successfully.

The design by itself transformed the whole property. The curve in the driveway, where one wonders what is up ahead, and then the cottage appears directly in front is dramatic. The selection of plants was perfect with very little deer damage and basically no upkeep, other than annual mulching. You listened to my vision and they applied your creativity and vision to the design.

And I have to say David, that with the grass not going in until early November, you did me such a big favor by installing sod in the lawn near my house. With my puppy and the mud, it would have been such a mess. The sod was not part of the project and was at no cost to me and it was invaluable. Likewise, a year later when I had a few potholes in the driveway, you dropped off a truckload of limestone and I never got a bill (too late now).

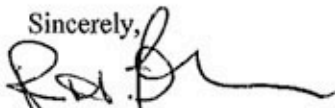
You have stopped over to visit several times and look at the transformation of my property and I appreciated that. I am proud of your work and I would not have done anything different.

Since my installation your crew has come over and done some tree work, I am sure that due to the small scope that of these projects that it was at best a breakeven project for your company, but you take care of your customers, there is no doubt about that.

If you ever want to bring a customer over to my property or if I can give you and your firm a personal recommendation, I would be pleased to do so. I am so thankful you were the project manager and that I became a lifelong customer of C. M. Jones

Stop over and see me again sometime.

Sincerely,



Rich Johnson